

Group Realty Inc.

We Sell The Cowichan Valley!

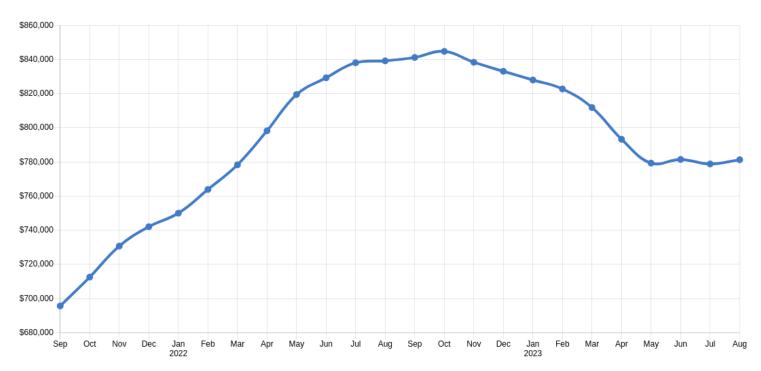
MARKET STATISTICS Cowichan Valley August 2023

mail@jgrealty.ca 250~748~8088



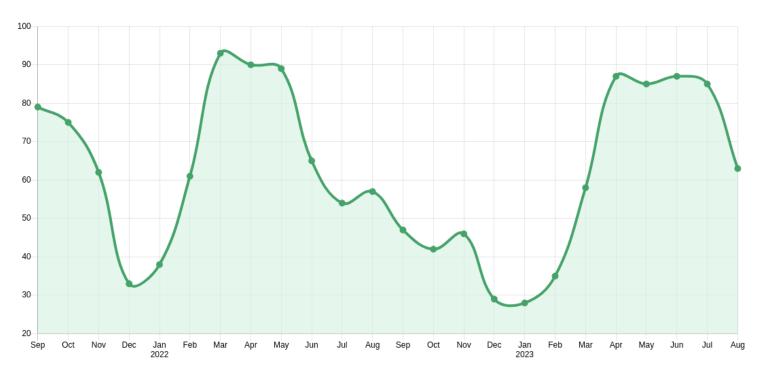
WIREB GRAPHSTATS REPORT

Zone 3 - Cowichan Valley • August, 2023



Cumulative Residential Average Single Family Detached Sale Price

Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").



Single Family Detached Units Reported Sold



GRAPHSTATS REPORT

Zone 3 - Cowichan Valley • August, 2023

Comparative Activity by Property Type

Single Family Detached

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	66	110	-40.00%	1,134	1,178	-3.74%			
Units Reported Sold	63	57	10.53%	692	796	-13.07%			
Sell / List Ratio	95.45%	51.82%		61.02%	67.57%				
Reported Sales Dollars	\$50,468,587	\$44,085,743	14.48%	\$540,676,728	\$668,026,221	-19.06%			
Average Sell Price / Unit	\$801,089	\$773,434	3.58%	\$781,325	\$839,229	-6.90%			
Median Sell Price	\$775,000			\$761,900					
Sell Price / List Price	97.92%	97.12%		97.62%	102.77%				
Days to Sell	36	35	2.86%	49	22	122.73%			
Active Listings	183	234							

Condo Apartment

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	16	12	33.33%	159	163	-2.45%			
Units Reported Sold	12	7	71.43%	108	127	-14.96%			
Sell / List Ratio	75.00%	58.33%		67.92%	77.91%				
Reported Sales Dollars	\$3,689,470	\$2,169,000	70.10%	\$36,101,504	\$43,374,329	-16.77%			
Average Sell Price / Unit	\$307,456	\$309,857	-0.77%	\$334,273	\$341,530	-2.12%			
Median Sell Price	\$290,000			\$313,750					
Sell Price / List Price	97.73%	95.61%		96.93%	103.66%				
Days to Sell	47	31	51.61%	55	17	223.53%			
Active Listings	29	25							

Row/Townhouse

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	16	14	14.29%	256	220	16.36%			
Units Reported Sold	15	4	275.00%	144	159	-9.43%			
Sell / List Ratio	93.75%	28.57%		56.25%	72.27%				
Reported Sales Dollars	\$8,552,700	\$2,232,000	283.19%	\$79,490,040	\$96,353,445	-17.50%			
Average Sell Price / Unit	\$570,180	\$558,000	2.18%	\$552,014	\$605,997	-8.91%			
Median Sell Price	\$500,000			\$524,600					
Sell Price / List Price	98.77%	96.59%		98.26%	103.98%				
Days to Sell	44	46	-4.35%	49	24	104.17%			
Active Listings	48	39							

Land

		Current Month		12 Months to Date					
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Units Listed	22	40	-45.00%	294	285	3.16%			
Units Reported Sold	4	17	-76.47%	84	132	-36.36%			
Sell / List Ratio	18.18%	42.50%		28.57%	46.32%				
Reported Sales Dollars	\$1,234,000	\$6,052,800	-79.61%	\$34,257,030	\$71,134,440	-51.84%			
Average Sell Price / Unit	\$308,500	\$356,047	-13.35%	\$407,822	\$538,897	-24.32%			
Median Sell Price	\$318,500			\$330,000					
Sell Price / List Price	98.73%	102.29%		94.06%	99.35%				
Days to Sell	151	-796	-118.97%	98	-56	-275.00%			
Active Listings	131	112							



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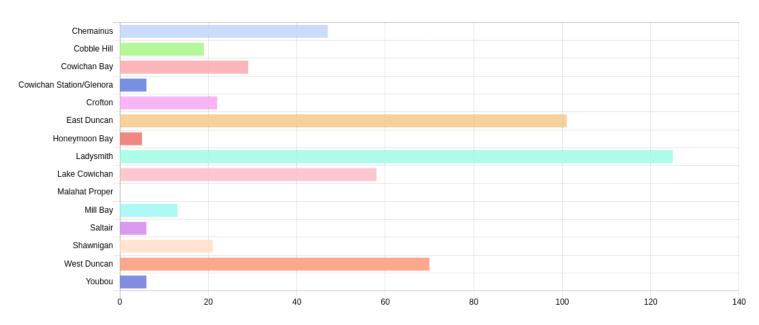
Single Family Detached Sales Analysis

Unconditional Sales from January 1 to August 31, 2023

	0-150k	150k- 200k	200k- 250k	250k- 300k	300k- 350k	350k- 400k	400k- 450k	450k- 500k	500k- 600k	600k- 700k	700k- 800k	800k- 900k	900k-1M	1M+	Total
Chemainus	0	0	0	0	0	2	1	0	6	14	7	9	4	4	47
Cobble Hill	0	0	0	0	0	0	0	0	0	2	5	5	2	5	19
Cowichan Bay	0	0	0	0	0	0	0	0	2	3	3	2	13	6	29
Cowichan Station/Glenora	0	0	0	0	0	0	0	0	0	2	1	1	0	2	6
Crofton	0	0	0	0	0	0	0	1	1	8	8	2	1	1	22
East Duncan	0	0	0	0	0	1	1	2	12	12	15	24	9	25	101
Honeymoon Bay	0	0	0	0	0	0	0	1	0	3	1	0	0	0	5
Ladysmith	0	0	0	1	0	1	3	6	10	17	22	41	10	14	125
Lake Cowichan	0	0	0	0	1	2	3	5	15	8	9	10	3	2	58
Malahat Proper	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mill Bay	0	0	0	0	0	0	1	0	0	0	2	2	3	5	13
Saltair	0	0	0	0	0	0	0	0	0	0	2	3	1	0	6
Shawnigan	0	0	0	0	0	0	0	0	1	3	7	4	5	1	21
West Duncan	0	0	0	0	1	0	1	0	13	14	31	9	1	0	70
Youbou	0	0	0	0	0	1	2	0	3	0	0	0	0	0	6
Totals	0	0	0	1	2	7	12	15	63	86	113	112	52	65	528

Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to August 31, 2023



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.

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