

Group Realty Inc.

We Sell The Cowichan Valley!

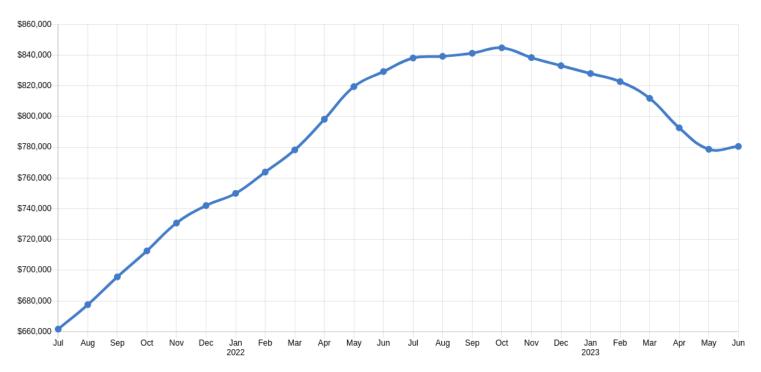
# MARKET STATISTICS Cowichan Valley June 2023

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# **OVIREB** GRAPHSTATS REPORT

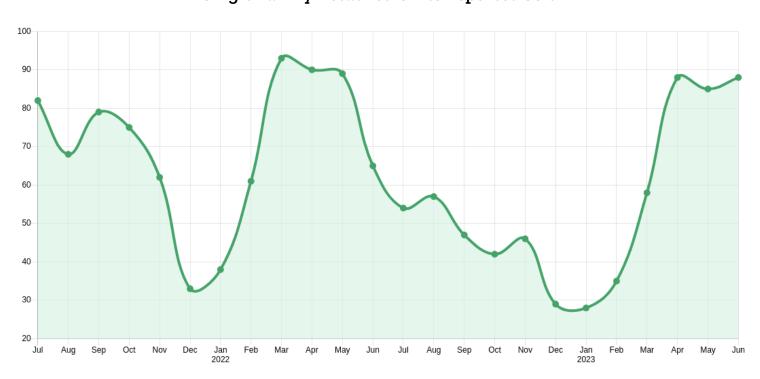
Zone 3 - Cowichan Valley • June, 2023

# Cumulative Residential Average Single Family Detached Sale Price



Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").

# Single Family Detached Units Reported Sold





# **GRAPHSTATS REPORT**

Zone 3 - Cowichan Valley • June, 2023

# Comparative Activity by Property Type

## Single Family Detached

		Current Month		12 Months to Date						
	This Year	Last Year	% Change	This Year	Last Year	% Change				
Units Listed	146	153	-4.58%	1,194	1,110	7.57%				
Units Reported Sold	88	65	35.38%	657	835	-21.32%				
Sell / List Ratio	60.27%	42.48%		55.03%	75.23%					
Reported Sales Dollars	\$71,031,750	\$51,896,080	36.87%	\$512,844,254	\$692,470,461	-25.94%				
Average Sell Price / Unit	\$807,179	\$798,401	1.10%	\$780,585	\$829,306	-5.87%				
Median Sell Price	\$794,500			\$769,000						
Sell Price / List Price	98.45%	98.97%		97.50%	103.53%					
Days to Sell	46	22	109.09%	47	20	135.00%				
Active Listings	224	210								

## Condo Apartment

		Current Month		12 Months to Date						
	This Year	Last Year	% Change	This Year	Last Year	% Change				
Units Listed	18	7	157.14%	163	145	12.41%				
Units Reported Sold	15	13	15.38%	94	130	-27.69%				
Sell / List Ratio	83.33%	185.71%		57.67%	89.66%					
Reported Sales Dollars	\$4,739,600	\$5,131,668	-7.64%	\$31,648,533	\$43,724,629	-27.62%				
Average Sell Price / Unit	\$315,973	\$394,744	-19.95%	\$336,687	\$336,343	0.10%				
Median Sell Price	\$312,500			\$329,450						
Sell Price / List Price	97.04%	100.59%		96.87%	104.01%					
Days to Sell	53	20	165.00%	51	16	218.75%				
Active Listings	33	13								

#### Row/Townhouse

		<b>Current Month</b>		12 Months to Date						
	This Year	Last Year	% Change	This Year	Last Year	% Change				
Units Listed	30	26	15.38%	248	219	13.24%				
Units Reported Sold	25	13	92.31%	128	173	-26.01%				
Sell / List Ratio	83.33%	50.00%		51.61%	79.00%					
Reported Sales Dollars	\$14,081,095	\$9,605,500	46.59%	\$71,233,290	\$101,931,145	-30.12%				
Average Sell Price / Unit	\$563,244	\$738,885	-23.77%	\$556,510	\$589,197	-5.55%				
Median Sell Price	\$529,000			\$530,000						
Sell Price / List Price	98.20%	101.53%		98.20%	104.34%					
Days to Sell	53	20	165.00%	49	23	113.04%				
Active Listings	51	34								

#### Land

		Current Month		12 Months to Date						
	This Year	Last Year	% Change	This Year	Last Year	% Change				
Units Listed	27	51	-47.06%	306	262	16.79%				
Units Reported Sold	14	5	180.00%	89	129	-31.01%				
Sell / List Ratio	51.85%	9.80%		29.08%	49.24%					
Reported Sales Dollars	\$7,073,280	\$5,453,082	29.71%	\$36,335,430	\$72,482,915	-49.87%				
Average Sell Price / Unit	\$505,234	\$1,090,616	-53.67%	\$408,263	\$561,883	-27.34%				
Median Sell Price	\$332,450			\$325,000						
Sell Price / List Price	97.49%	86.85%		94.70%	99.01%					
Days to Sell	129	94	37.23%	-77	54	-242.59%				
Active Listings	134	91								

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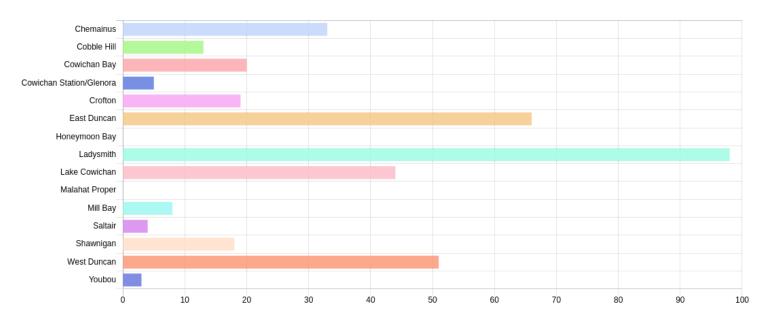
# Single Family Detached Sales Analysis

Unconditional Sales from January 1 to June 30, 2023

	0-150k	150k- 200k	200k- 250k	250k- 300k	300k- 350k	350k- 400k	400k- 450k	450k- 500k	500k- 600k	600k- 700k	700k- 800k	800k- 900k	900k-1M	1M+	Total
Chemainus	0	0	0	0	0	2	1	0	5	11	3	5	3	3	33
Cobble Hill	0	0	0	0	0	0	0	0	0	2	2	3	2	4	13
Cowichan Bay	0	0	0	0	0	0	0	0	1	2	1	0	11	5	20
Cowichan Station/Glenora	0	0	0	0	0	0	0	0	0	2	1	1	0	1	5
Crofton	0	0	0	0	0	0	0	1	1	7	8	1	0	1	19
East Duncan	0	0	0	0	0	1	1	1	9	5	8	18	7	16	66
Honeymoon Bay	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ladysmith	0	0	0	1	0	1	3	4	9	13	16	30	11	10	98
Lake Cowichan	0	0	0	0	1	2	3	3	8	7	6	10	3	1	44
Malahat Proper	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mill Bay	0	0	0	0	0	0	1	0	0	0	1	2	2	2	8
Saltair	0	0	0	0	0	0	0	0	0	0	1	3	0	0	4
Shawnigan	0	0	0	0	0	0	0	0	1	3	6	4	3	1	18
West Duncan	0	0	0	0	1	0	1	0	10	11	21	6	1	0	51
Youbou	0	0	0	0	0	0	1	0	2	0	0	0	0	0	3
Totals	0	0	0	1	2	6	11	9	46	63	74	83	43	44	382

# Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to June 30, 2023





# **GRAPHSTATS REPORT**

Zone 3 - Cowichan Valley • June, 2023

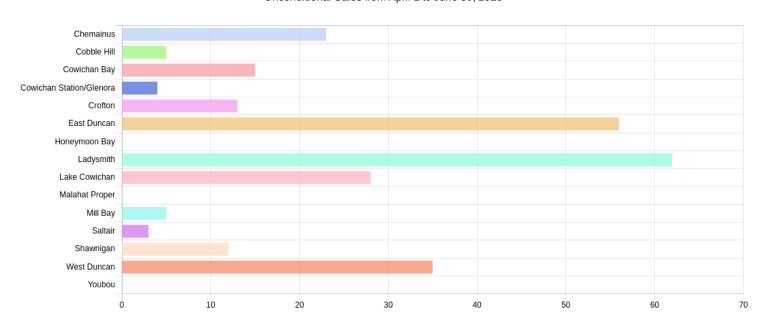
## Second Quarter - Single Family Detached Sales Analysis

Unconditional Sales from April 1 to June 30, 2023

	0-150k	150k- 200k	200k- 250k	250k- 300k	300k- 350k	350k- 400k	400k- 450k	450k- 500k	500k- 600k	600k- 700k	700k- 800k	800k- 900k	900k-1M	1M+	Total
Chemainus	0	0	0	0	0	1	1	0	3	9	2	1	3	3	23
Cobble Hill	0	0	0	0	0	0	0	0	0	0	1	0	0	4	5
Cowichan Bay	0	0	0	0	0	0	0	0	1	1	1	0	10	2	15
Cowichan Station/Glenora	0	0	0	0	0	0	0	0	0	2	1	1	0	0	4
Crofton	0	0	0	0	0	0	0	0	1	5	5	1	0	1	13
East Duncan	0	0	0	0	0	1	1	1	5	3	7	17	7	14	56
Honeymoon Bay	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ladysmith	0	0	0	1	0	0	2	3	4	9	9	22	6	6	62
Lake Cowichan	0	0	0	0	1	2	1	2	6	5	3	5	3	0	28
Malahat Proper	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mill Bay	0	0	0	0	0	0	0	0	0	0	0	1	2	2	5
Saltair	0	0	0	0	0	0	0	0	0	0	1	2	0	0	3
Shawnigan	0	0	0	0	0	0	0	0	1	2	3	3	2	1	12
West Duncan	0	0	0	0	0	0	1	0	7	7	16	3	1	0	35
Youbou	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Totals	0	0	0	1	1	4	6	6	28	43	49	56	34	33	261

## Second Quarter - Single Family Detached Sales by Sub Area

Unconditional Sales from April 1 to June 30, 2023



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.

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