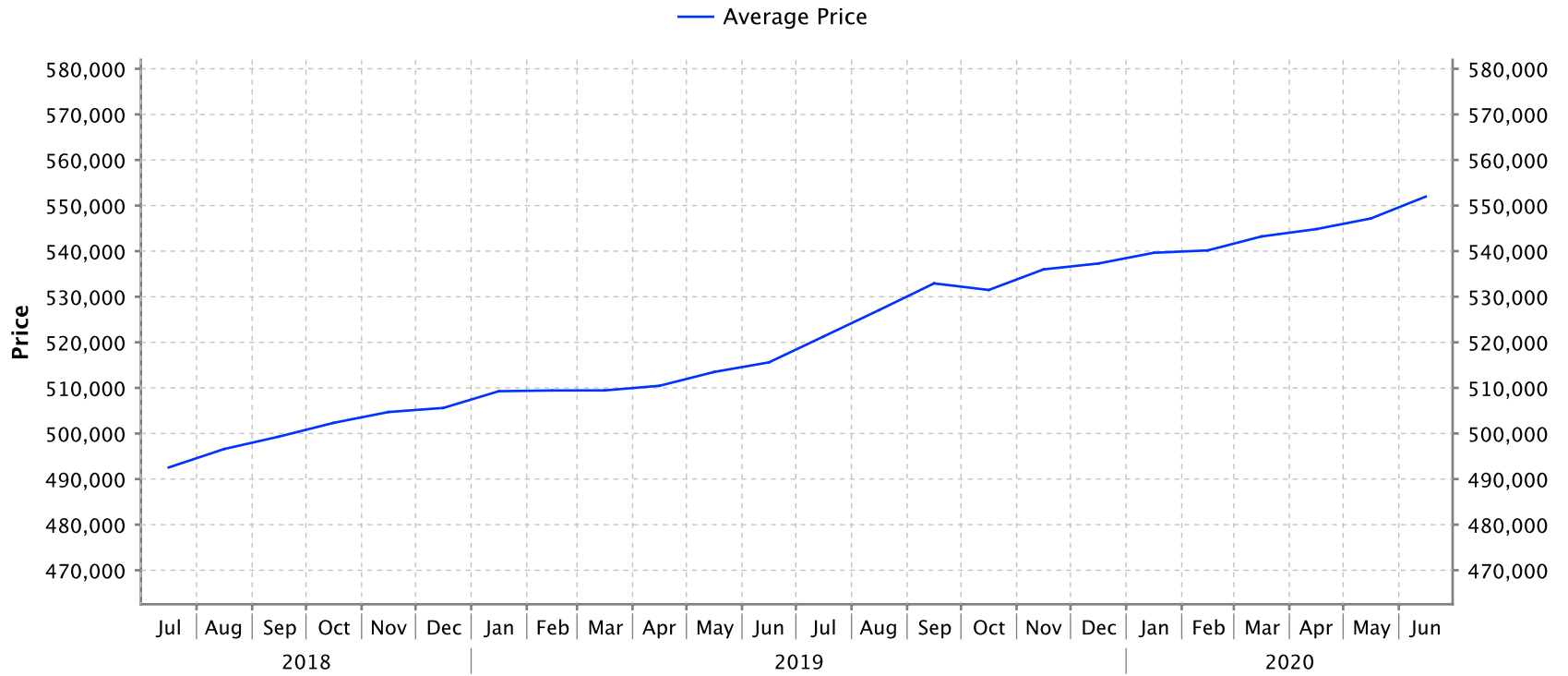


Cowichan Valley

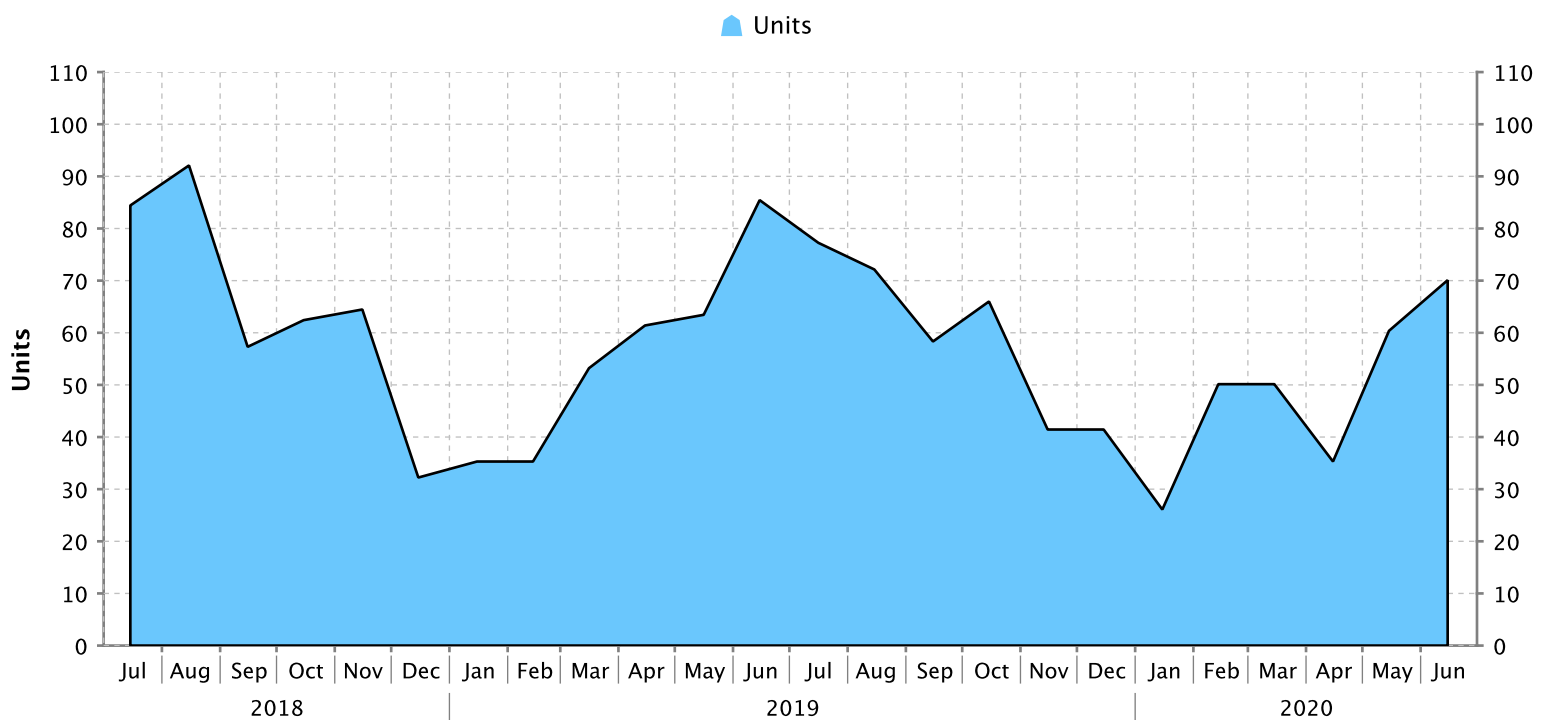
as at June 30, 2020

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	10	10	0%	251	167	50%
Units Reported Sold	9	10	-10%	64	50	28%
Sell/List Ratio	90%	100%		25%	30%	
Reported Sales Dollars	\$2,009,600	\$2,108,700	-5%	\$13,410,600	\$9,272,675	45%
Average Sell Price / Unit	\$223,289	\$210,870	6%	\$209,541	\$185,454	13%
Median Sell Price	\$225,000			\$214,000		
Sell Price / List Price	98%	96%		96%	94%	
Days to Sell	136	101	34%	101	106	-5%
Active Listings	166	97				
Single Family						
Units Listed	90	116	-22%	926	1,046	-11%
Units Reported Sold	70	85	-18%	646	723	-11%
Sell/List Ratio	78%	73%		70%	69%	
Reported Sales Dollars	\$40,996,011	\$46,109,700	-11%	\$356,571,692	\$372,780,971	-4%
Average Sell Price / Unit	\$585,657	\$542,467	8%	\$551,969	\$515,603	7%
Median Sell Price	\$550,000			\$538,400		
Sell Price / List Price	98%	98%		97%	97%	
Days to Sell	43	25	69%	40	35	13%
Active Listings	186	238				
Condos (Apt)						
Units Listed	15	13	15%	143	146	-2%
Units Reported Sold	11	4	175%	99	118	-16%
Sell/List Ratio	73%	31%		69%	81%	
Reported Sales Dollars	\$3,047,700	\$877,000	248%	\$25,157,200	\$25,919,500	-3%
Average Sell Price / Unit	\$277,064	\$219,250	26%	\$254,113	\$219,657	16%
Median Sell Price	\$292,000			\$258,000		
Sell Price / List Price	94%	96%		96%	97%	
Days to Sell	48	16	205%	39	35	9%
Active Listings	32	29				
Condos (Patio)						
Units Listed	4	1	300%	17	38	-55%
Units Reported Sold	0	3	-100%	16	22	-27%
Sell/List Ratio	0%	300%		94%	58%	
Reported Sales Dollars	\$0	\$1,083,900	-100%	\$5,639,113	\$8,074,300	-30%
Average Sell Price / Unit		\$361,300		\$352,445	\$367,014	-4%
Median Sell Price				\$345,000		
Sell Price / List Price		97%		94%	99%	
Days to Sell		72		60	30	101%
Active Listings	6	12				
Condos (Twnhse)						
Units Listed	9	10	-10%	104	123	-15%
Units Reported Sold	7	5	40%	84	110	-24%
Sell/List Ratio	78%	50%		81%	89%	
Reported Sales Dollars	\$2,321,600	\$1,509,000	54%	\$28,188,358	\$37,796,698	-25%
Average Sell Price / Unit	\$331,657	\$301,800	10%	\$335,576	\$343,606	-2%
Median Sell Price	\$315,000			\$315,000		
Sell Price / List Price	98%	98%		97%	98%	
Days to Sell	37	28	33%	30	40	-26%
Active Listings	17	19				

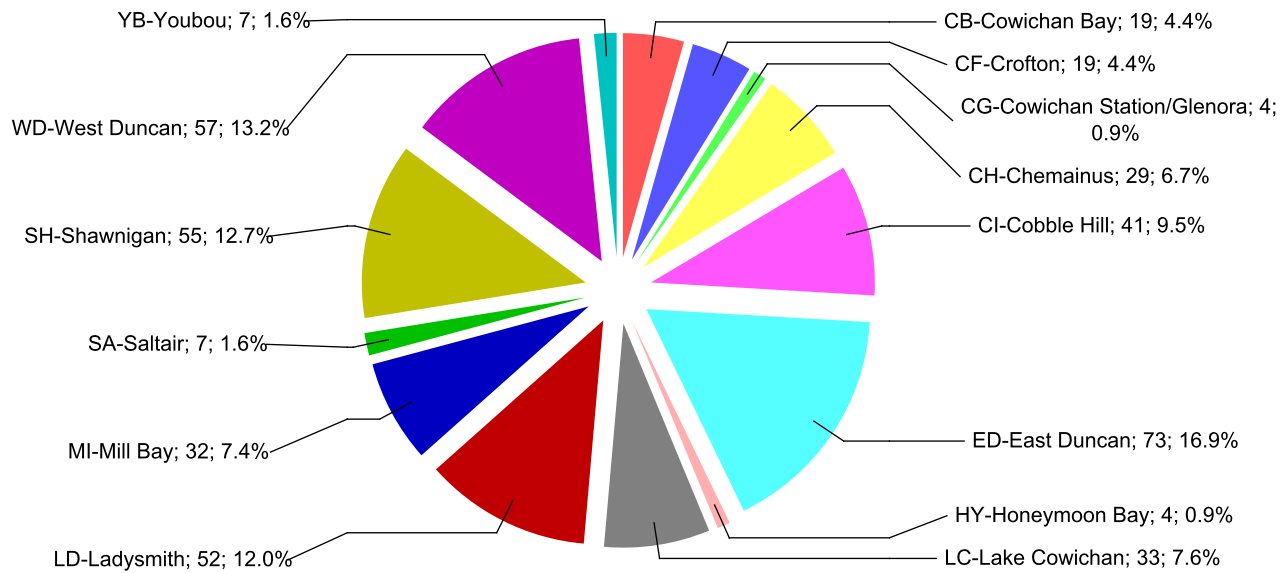
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	0	0	0	0	0	1	1	0	3	5	3	3	0	3	19
CF-Crofton	0	0	0	0	0	3	5	5	4	1	0	0	0	1	19
CG-Cowichan Station/Glenora	0	0	0	0	0	0	0	1	0	0	1	1	1	0	4
CH-Chemainus	0	0	0	0	0	3	5	3	15	2	1	0	0	0	29
CI-Cobble Hill	0	0	0	0	0	1	2	2	8	10	5	8	3	2	41
ED-East Duncan	0	0	0	1	3	11	3	4	15	14	10	4	3	5	73
HY-Honeymoon Bay	0	0	0	1	1	0	0	1	0	0	1	0	0	0	4
LC-Lake Cowichan	0	0	1	3	9	4	4	1	4	4	1	1	0	1	33
LD-Ladysmith	0	0	0	1	2	2	5	9	15	8	6	0	1	3	52
MI-Mill Bay	0	0	0	0	2	0	1	0	4	4	8	6	2	5	32
SA-Saltair	0	0	0	0	0	1	0	0	2	0	3	1	0	0	7
SH-Shawnigan	0	0	0	0	0	0	5	9	10	7	7	5	4	8	55
WD-West Duncan	0	0	0	2	1	2	10	7	22	11	1	1	0	0	57
YB-Youbou	0	0	0	1	0	1	2	1	0	0	0	0	1	1	7
Zone 3 TOTALS	0	0	1	9	18	29	43	43	102	66	47	30	15	29	432

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to June 30, 2020 = 432

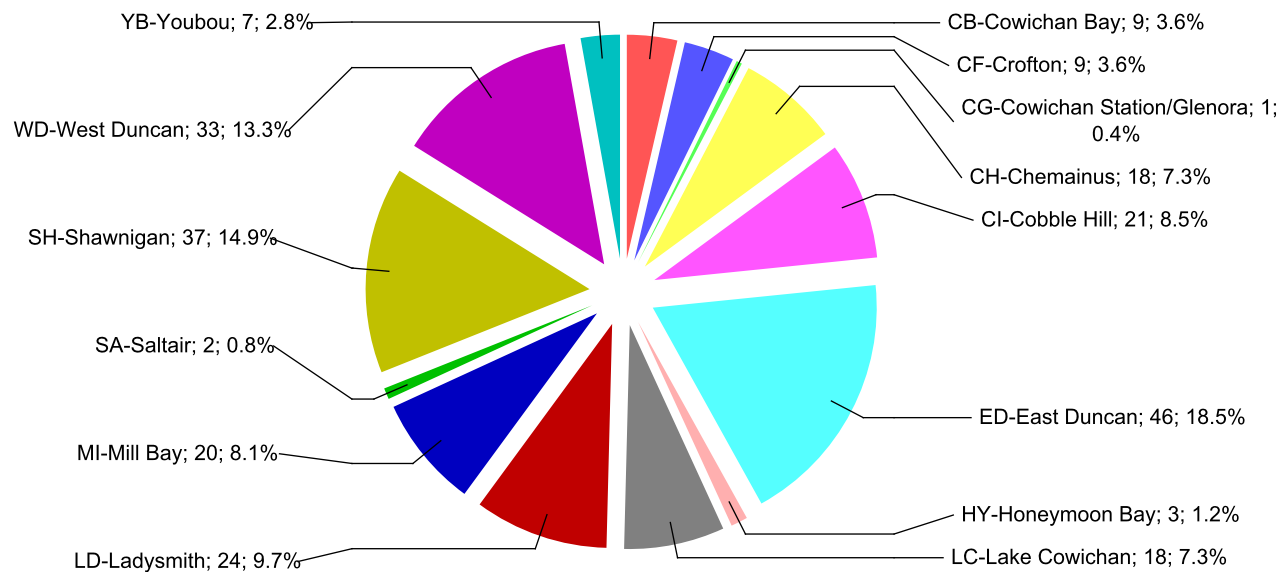
2nd Quarter 2020

MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2020

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
CB-Cowichan Bay	0	0	0	0	0	0	0	0	3	2	2	1	0	1	9
CF-Crofton	0	0	0	0	0	1	2	2	2	1	0	0	0	1	9
CG-Cowichan Station/Glenora	0	0	0	0	0	0	0	0	0	0	0	0	1	0	1
CH-Chemainus	0	0	0	0	0	1	4	2	9	1	1	0	0	0	18
CI-Cobble Hill	0	0	0	0	0	1	2	0	2	6	3	3	2	2	21
ED-East Duncan	0	0	0	0	1	5	2	3	10	12	5	2	3	3	46
HY-Honeymoon Bay	0	0	0	1	1	0	0	0	0	0	1	0	0	0	3
LC-Lake Cowichan	0	0	1	1	4	3	3	1	2	2	0	0	0	1	18
LD-Ladysmith	0	0	0	0	0	0	2	6	7	3	3	0	0	3	24
MI-Mill Bay	0	0	0	0	0	0	0	0	1	4	6	5	1	3	20
SA-Saltair	0	0	0	0	0	1	0	0	1	0	0	0	0	0	2
SH-Shawnigan	0	0	0	0	0	0	1	5	7	5	5	4	3	7	37
WD-West Duncan	0	0	0	2	1	0	4	6	10	8	1	1	0	0	33
YB-Youbou	0	0	0	1	0	1	2	1	0	0	0	0	1	1	7
Zone 3 TOTALS	0	0	1	5	7	13	22	26	54	44	27	16	11	22	248

Cowichan Valley - Single Family Sales by Subarea



Total Unconditional Sales April 1 to June 30, 2020 = 248